

OCBC MALAYSIA REPORTS 17% NET PROFIT INCREASE TO RM954 MILLION

Kuala Lumpur, 22 May 2020 – OCBC Bank (Malaysia) Berhad (OCBC Bank) and its subsidiaries (collectively OCBC Malaysia) today reported a 17% rise in net profit to RM954 million for the financial year ended 31 December 2019, the highest net profit it has ever recorded. Profit before tax rose 12% to RM1.23 billion.

The increase was underpinned by a strong 9% growth in total derived income, largely from disposal higher gains on of financial investments along with net interest income sustained at the same level as in the financial year 2018 despite a 25bp cut in the Overnight Policy Rate (OPR) and, correspondingly, the Bank's base and base lending/financing rates in 2019.

After deducting proposed dividends, OCBC Malaysia remained well capitalised with Common Equity Tier 1 capital ratio of 14.380%, Tier 1 capital ratio of 15.266% and total capital ratio of 17.835%, sufficient to withstand the challenges of the Covid-19 pandemic.



OCBC Bank Chief Executive Officer, Dato' Ong Eng Bin

Chief Executive Officer Dato' Ong Eng Bin said he was pleased with the respectable performance despite a challenging year.

"Moving into 2020 and fully cognisant of the implications of Covid-19, we continue to support our customers through the pandemic crisis via the combined strength of our conventional and Islamic banking franchise as well as in the areas of managing risks, maximising collaboration within business units and growing our wealth products platform.

"We continue to invest in digital capabilities to widen our offerings and improve customer experience to meet the surge in demand for online services; this disruption in customer banking behaviour will likely have a lasting impact as customers get used to and become more comfortable with a different way of banking from the comforts of their home and workplace.

"Our corporate and commercial banking efforts will continue to focus on supporting our customers' local and regional business growth by matching their business expansion requirements with the OCBC Group's strong regional network. Alongside this, we will help those businesses facing financial difficulties, whose revenue and cashflows were impacted by Covid-19 and the movement control order.

"OCBC Al-Amin will look to expand its wealth management business as well as build its financing book for corporates and SMEs, paying particular attention to Value Based Intermediation, especially in the areas of sustainable financing as part of our long-term growth strategy.

"For a seamless learning experience, our commitment towards staff learning remains strong, revolving around the 'We See You' platform. We will continue to break new ground in enhancing our virtual classroom experience by assisting both our internal trainers as well as learners to share, teach and develop using the numerous available online platforms.

On the CSR front, we will ride on the momentum created by our various division and branch level efforts in the last few years to fulfil the social needs of the communities where we operate, maintaining our position as

a bank that cares. Our initiatives will continue to provide an environment for every employee to volunteer in one way or another," he said.

In 2019, OCBC Malaysia won several awards, including Best SME Bank (in Treasury and Working Capital), Best Service Provider – Supply Chain, Best Trade Finance Solution Provider, and Best Supply Chain Solution Provider; all from *The Asset* Magazine. The Bank also made strides in employee relations, ranking among the Top 5 Most Attractive Employers in Banking for the Graduates Choice Award by Talentbank and bagged the bronze award in the Asia Recruitment Award 2019 for the Most Successful Recruitment Referral programme. For the third consecutive year, it was accorded Kincentric's Best Employer Award (formerly known as the AON Best Employers Award).

About OCBC Bank

OCBC Bank is the longest established Singapore bank, formed in 1932 from the merger of three local banks, the oldest of which was founded in 1912. It is now the second largest financial services group in Southeast Asia by assets and one of the world's most highly-rated banks, with an Aa1 rating from Moody's. Recognised for its financial strength and stability, OCBC Bank is consistently ranked among the World's Top 50 Safest Banks by Global Finance and has been named Best Managed Bank in Singapore by The Asian Banker.

OCBC Bank and its subsidiaries offer a broad array of commercial banking, specialist financial and wealth management services, ranging from consumer, corporate, investment, private and transaction banking to treasury, insurance, asset management and stockbroking services.

OCBC Bank's key markets are Singapore, Malaysia, Indonesia and Greater China. It has about 530 branches and representative offices in 19 countries and regions. These include over 260 branches and offices in Indonesia under subsidiary Bank OCBC NISP, and over 80 branches and offices in Mainland China, Hong Kong SAR and Macau SAR under OCBC Wing Hang.

OCBC Bank's private banking services are provided by its wholly-owned subsidiary Bank of Singapore, which operates on a unique open-

architecture product platform to source for the best-in-class products to meet its clients' goals.

OCBC Bank's insurance subsidiary, Great Eastern Holdings, is the oldest and most established life insurance group in Singapore and Malaysia. Its asset management subsidiary, Lion Global Investors, is one of the largest private sector asset management companies in Southeast Asia.

OCBC Bank offers Islamic banking products and services in Malaysia through its wholly-owned subsidiary, OCBC Al-Amin Bank Berhad.

For more information, please visit <u>www.ocbc.com</u>.